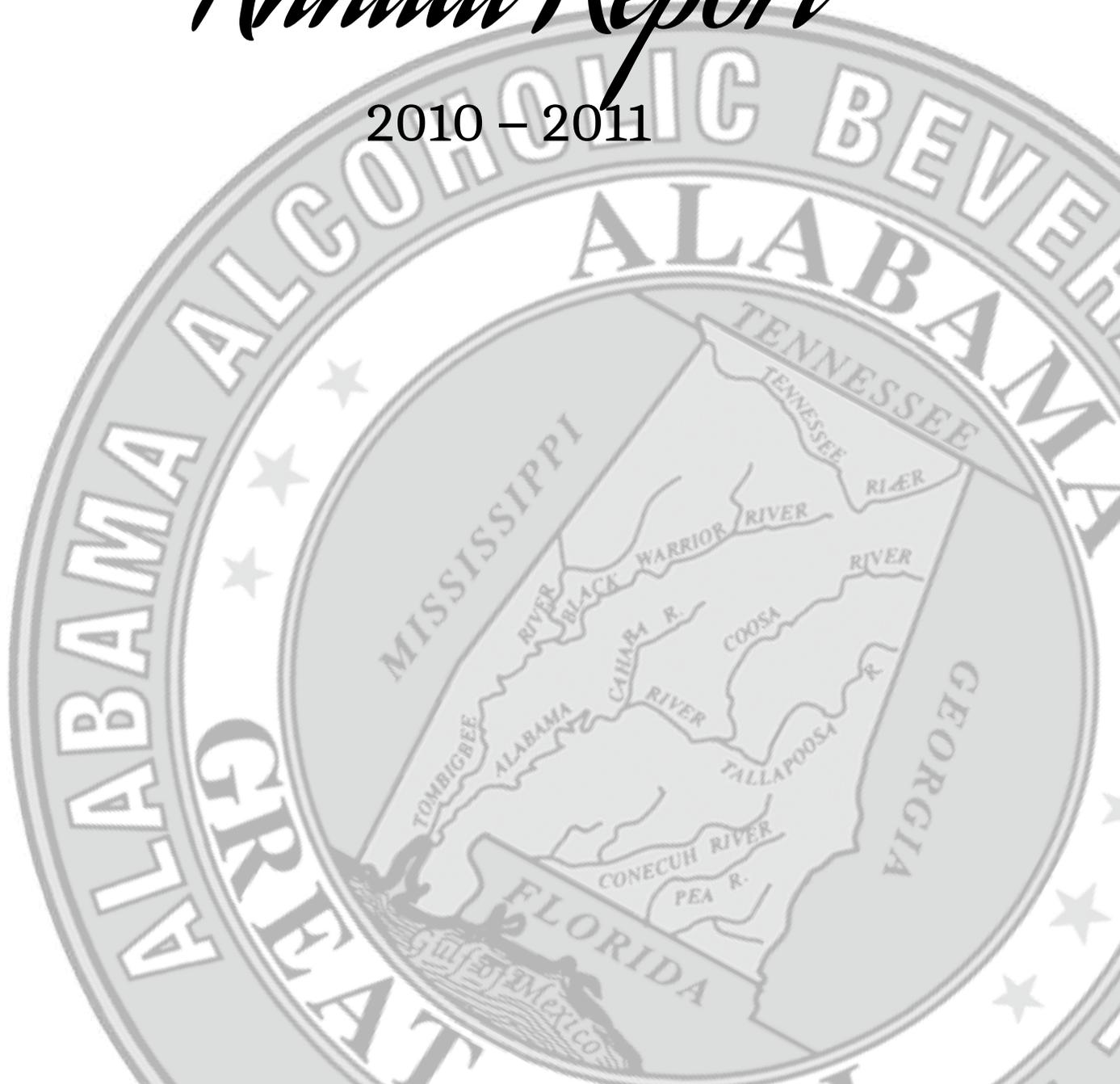


STATE OF ALABAMA  
ALCOHOLIC BEVERAGE CONTROL BOARD

*Annual Report*

2010 – 2011

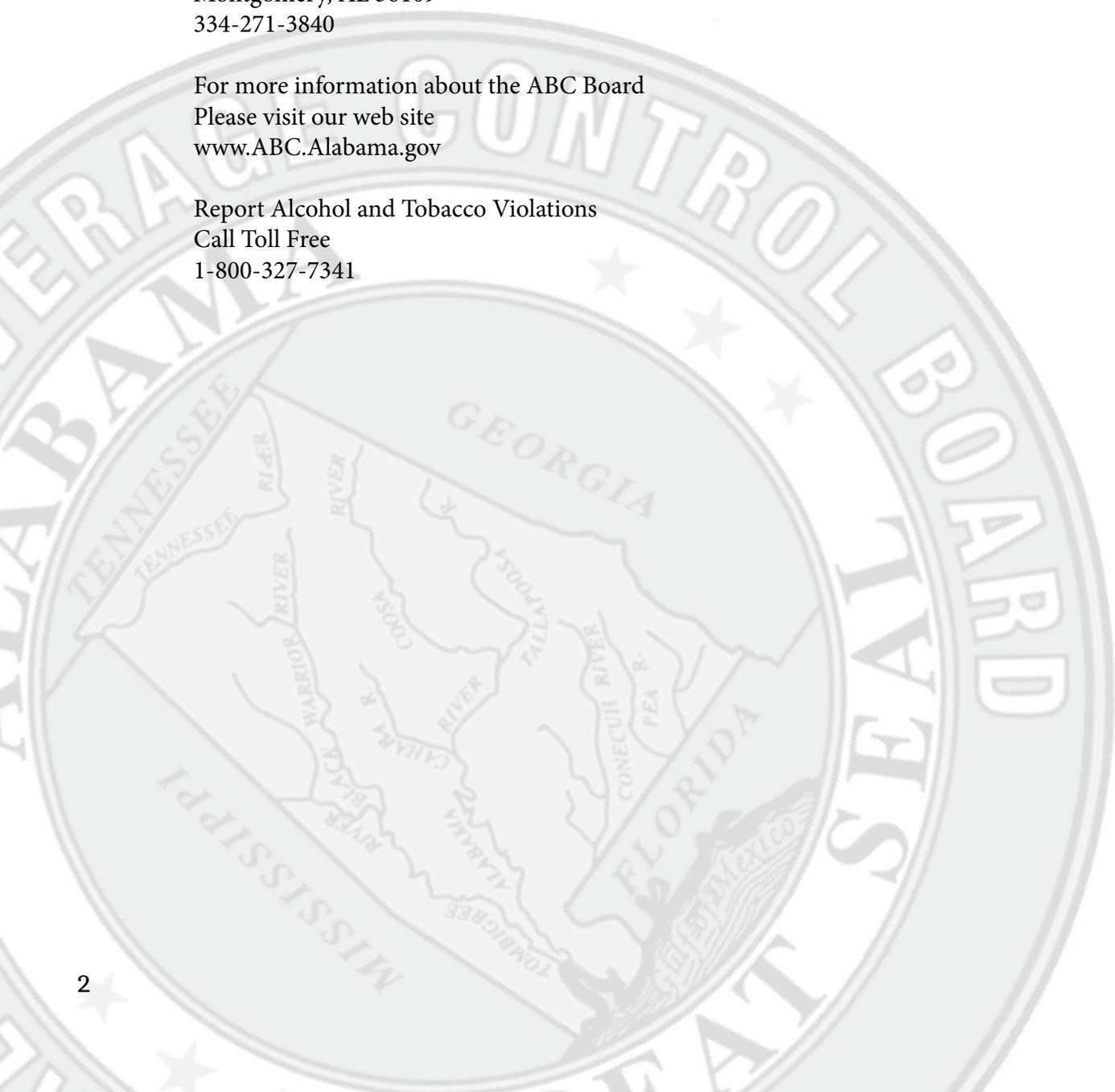


This copy courtesy of the

Alabama Alcoholic Beverage Control Board  
2715 Gunter Park Drive West  
Montgomery, AL 36109  
334-271-3840

For more information about the ABC Board  
Please visit our web site  
[www.ABC.Alabama.gov](http://www.ABC.Alabama.gov)

Report Alcohol and Tobacco Violations  
Call Toll Free  
1-800-327-7341





H. Mac Gipson, Jr.  
Administrator

Alabama Alcoholic Beverage Control Board

Robert W. "Bubba" Lee  
Board Chairman

William E. Thigpen, Sr.  
Assistant Administrator

Samuetta H. Drew  
Board Member

Rickey D. Mobley  
Board Member

Honorable Robert Bentley  
Governor, State of Alabama  
Alabama State Capitol  
Montgomery, AL 36130

Dear Governor Bentley:

On behalf of the Alabama Alcoholic Beverage Control Board, it gives me great pleasure to share the agency's accomplishments through the submission of the annual report covering the period October 1, 2010, to September 30, 2011.

Alabama is somewhat unique among control states in that the state store system which sells distilled spirits is supplemented by a private sector of about 525 package stores that retail approximately 25% of the spirits sold in the state. The package stores buy from the ABC wholesale operations, just like a restaurant or a lounge.

With control of alcoholic beverages being our largest area of responsibility, enforcement and customer service remain top priorities. We also provide, to licensees and to the general public, information relative to alcohol abuse and to the laws and the consequences of their violation.

We strive to maintain a high degree of service, enforcement, and education. At the same time, we provide significant revenues for the ultimate benefit of our citizens. The Board distributed more than \$200 million to state and local governments within Alabama during FY 2011. We were able to control operating costs to the point that net operating revenues exceeded prior years.

Our Enforcement Division has undercover agents to concentrate on street level drug operations statewide. The Alabama ABC Enforcement Statewide Drug Task Force utilizes the Byrne grant to combat illegal drugs throughout the state. Interdicting drug traffic has led to successes in public protection. Also, under contract with the Department of Public Health, we conducted FDA tobacco checks. The completion of the requirements under the Federal Synar Legislation protects approximately \$40 million in federal funds for the Alabama Department of Public Health.

In their varied operations, ABC employees are committed to effectively continuing the mission of this agency: service to the citizens of Alabama.

Sincerely,

A handwritten signature in black ink, appearing to read "H.M. Gipson".

H.M. Gipson  
Administrator

# History and Mission

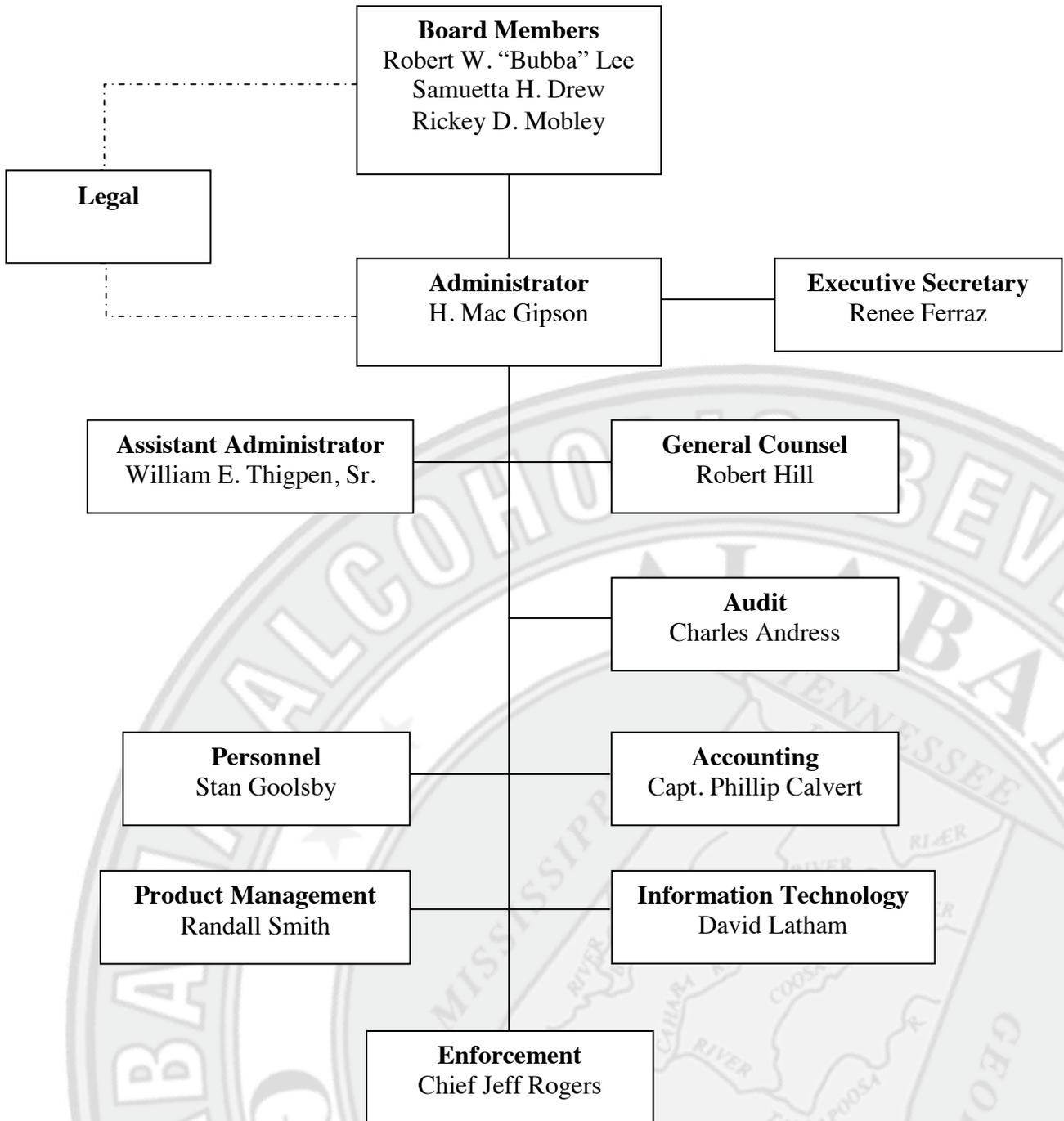
The Alabama ABC Board was established by the Alabama Alcoholic Beverage Control Act passed in February, 1937. The passage of this Act, over the Governor's veto, ended twenty-two years of prohibition in Alabama. February 2, 2012 will mark the 75<sup>th</sup> Anniversary of the passage of the Alabama Beverage Control Act. The ABC Act established the ABC Board and gives it control over the manufacture, import, distribution, sale, and transportation of alcoholic beverages within the state. Title 28, Chapter 3, Section 2 of the Alabama Alcoholic Beverage Control Act provided for a police power for the "protection of the public welfare, health, peace and morals" of the people of Alabama and prohibited transactions in liquor, alcohol, malt and brewed beverages, taking place within the State, except by and under control of the Board. In 1997 the responsibility to issue retail sales permits, regulate, and enforce the laws related to underage access to tobacco products were added. In 2006 the responsibility to regulate and register retail establishments selling methamphetamine precursors was added.

The ABC Board controls alcoholic beverages throughout the state through controlled distribution, licensing, regulation, law enforcement, and education. Youth access to tobacco products are controlled through retail sales permits, regulation, law enforcement, and education. Methamphetamine precursors are regulated through retail sales registration, education, and law enforcement efforts.

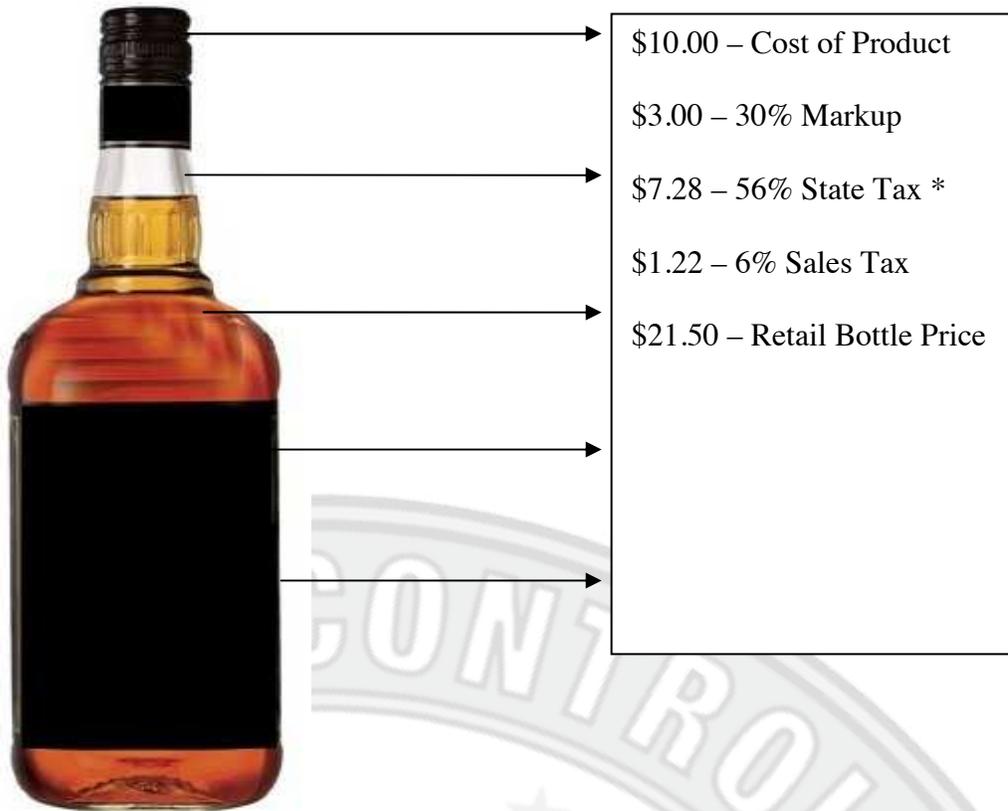
Operating expenses are paid by consumers of alcoholic beverages, tobacco manufacturers, and federal grant funding. The general public is not taxed to cover ABC Board expenses unless they purchase controlled products, although they do benefit from ABC operations through increased public safety and revenue distribution to cities, counties, state agencies, and the state general fund.

It is the ABC Board's goal to maintain a safe, reliable, and efficient distribution network of controlled products while maintaining an extremely professional level of public safety programs to insure responsibility in the distribution, possession and consumption of these products. ABC's law enforcement officers are well trained and operate at the highest level of professional police standards. The ABC Board strives each day to provide the citizens of Alabama the best service and safety that they should expect from our employees.

# ABC Board Organization



## What's In the Price of Liquor?



\*State Liquor taxes total 56% of cost & markup. The above bottle would generate income and taxes as follows:

<b>1. General Fund</b>	<b>\$2.45</b>
<b>2. Human Resources</b>	<b>\$2.15</b>
<b>3. Mental Health</b>	<b>\$1.88</b>
<b>4. Various State Agencies and Local Governments</b>	<b>\$5.02</b>

### **The ABC Board operates with a specific price structure.**

The ABC Board operates with a specific price structure to determine the sales price for liquor and fortified wine products. This illustration utilizes a hypothetical \$20.28 bottle price on the shelf.

The ABC Board purchase price for this hypothetical bottle from the vendor is \$10.00. Included are the distiller's production, bottling, and labeling costs; freight to Montgomery; federal excise tax; and \$.90 per case for outbound freight.

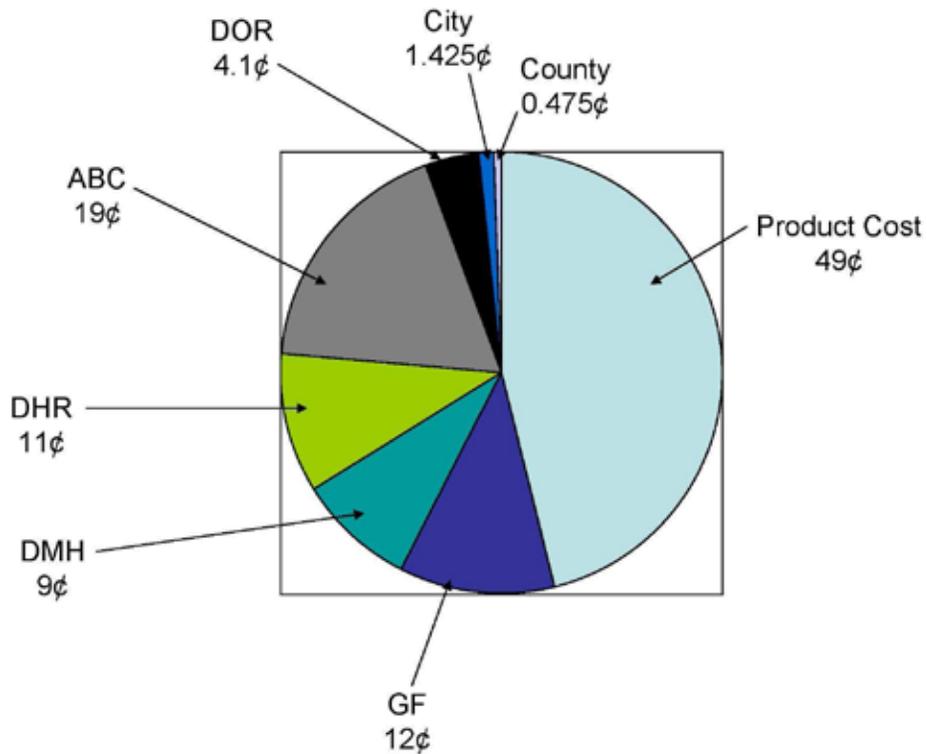
The ABC Board marks up this product 30% based on its cost. Five percent of the markup goes to the State General Fund and 25% of the markup is used for operating expenses of the Board. Any portion not used for operating expenses is distributed to state and local agencies.

From the 6% sales tax for this bottle (\$1.22); 83 cents goes to the Alabama Department of Revenue, 29 cents goes to the City in which the sale was made, and 10 cents goes to County in which the sale was made.

Profit and tax distributions from ABC store sales are governed by Title 28, Code of Alabama 1975.

## Where does the money go?

For each retail dollar spent on the shelf price of a bottle of liquor in an ABC State Store, there is a 6% Sales Tax added. Funds from this sale are distributed to several different accounts. This in turn reduces the tax burden on the citizens of Alabama in general; providing dollars to the State General Fund, social & medical programs through the Department of Human Resources and Department of Mental Health, education, local budgets, tax administration and regulation, and statewide law enforcement.



For each \$1.00 of a purchase plus \$0.06 Sales Tax, funds are distributed as follows:

- Cost of Product - \$0.49
- State General Fund (GF) - \$0.12 \*
- Department of Mental Health (DMH) - \$0.09 \*
- Department of Human Resources (DHR) - \$0.11 \*
- ABC - \$0.19 \*\*
- Department of Revenue (DOR) - \$0.041
- City - \$0.01425
- County - \$0.00475

\* Funds are reduced by TVA Supplemental Distribution to Non-Served Dry Counties as required by Act 2010-135.

\*\* ABC funds not spent for operations each year are distributed to the funds listed above as required by state law. (More than \$8.9 Million for FY 2011)

## Product Management

The Product Management Division is responsible for the pricing, purchasing, warehousing, transportation, distribution, merchandising, stores, and sales of liquor products for the state. Product Management serves as the wholesaler for distilled spirits within the state. With a staff of sixteen central office employees, and six-hundred and fifteen store employees product management strives to maintain a pleasant shopping environment for adult consumers. Our sales staff is trained to serve the consumer and prevent unlawful sales.

**Stores** - Operates 171 retail and wholesale outlets in areas of the state where the sale of alcoholic beverages have been approved. Locations are selected to be convenient to the public and licensees, providing a safe and satisfactory shopping experience for adult consumers who purchase alcoholic beverages. Six new outlets were added and two were relocated. These changes should provide better service to the public. Online ordering has also been implemented, making ordering faster and more accurate.

**Pricing** - Product Management records and manages all price quotations on a quarterly basis. Recently Product Management changed the methods of processing price quotations by using a system created by the National Alcoholic Beverage Control Association which allows price quotations to be submitted via internet.

**Purchasing** - Product Management manages all shipments of alcoholic beverages to 171 retail and wholesale outlets on a weekly basis. P.M. coordinates loading of trucks with the ABC Warehouse, working with ABC stores to keep inventory at the most efficient levels, eliminating outages and overstocking of merchandise.

**Warehousing** - The ABC Warehouse ships and receives approximately 10,000 cases of liquor products to state operated retail and wholesale outlets daily. The Board maintains a warehouse inventory of approximately 250,000 cases year round. Recently the ABC Warehouse purchased additional shelving to better store cases of alcoholic beverages and created a safer working environment for warehouse workers.

**Transportation** - Product Management directs the ABC transportation contract carrier to efficiently ship and deliver merchandise to ABC Stores on a daily basis.

**Distribution/Wholesale** - Product Management evaluates products to ensure customers have adequate selections and maintain distribution network to supply all ABC Stores. Each ABC outlet is replenished once a week.

**Merchandising** - Coordinates all merchandising efforts in 171 ABC retail and wholesale outlets including shelf settings and display locations in the stores.

## Law Enforcement

The Law Enforcement Division of the Alcoholic Beverage Control Board was created in 1937 with passage of the Alcoholic Beverage Control Act. The 127 sworn officers of the Alabama Alcoholic Control Board's Law Enforcement Division serve under the classification of State Law Enforcement Officers, participate in the State Police Retirement System, and have full police powers throughout the state of Alabama. As part of the ABC Board, there are 33 support personnel within the Law Enforcement Division which are funded by ABC operating accounts, grants and special appropriations, and do not require funding from the State General Fund. ABC Enforcement duties and responsibilities include:

- Serves as the primary state law enforcement agency tasked with the enforcement of alcoholic beverage laws in the state.
- Alcohol investigations include the illegal manufacture, possession, transportation, or sale of alcoholic beverages, and minor access/possession. Federal grant funding through the U.A. Department of Justice and Alabama Department of Economic and Community Affairs allows additional man-hours and resources to concentrate on Underage Drinking issues. As a result of hard work and continued efforts, the rate at which minors have access to alcoholic beverages through retail locations has decreased, as reflected by out Minor Compliance Check non-compliance rate which decreased substantially over the past decade.
- Issues, regulates and investigates Alcoholic Beverage Licenses for all locations in the state selling alcoholic beverages. With recent legislation allowing more small cities to hold wet/dry referendums, the task of licensing and regulation is becoming more demanding and complex than at any time in our history.
- Serves as the primary state law enforcement agency tasked with the enforcement of tobacco laws in the state.
- Tobacco investigations include the responsibility of investigating the sale, possession and use of tobacco products for minors. Federal grant funding through the U.S. Food & Drug Administration and Alabama Department of Public Health allows additional man-hours and resources to concentrate on Underage Tobacco Use issues. Additional legislative appropriations from the Children First Trust Fund through the Alabama Department of Children's Affairs help to cover the cost of regulating and enforcing tobacco sales. The completion of requirements under federal SYNAR legislation protects approximately \$40 million in federal funding for the Alabama Department of Mental Health. As a result of hard work and continued efforts, the rate at which minors have access to tobacco products through retail locations has decreased substantially.
- Issues, regulates and investigates Tobacco Permits for all locations in the state selling tobacco products.

- Any business location in the state, not covered by the Alabama Board of Pharmacy, that manufactures, distributes or sells Ephedrine products that may be used in the process of illegally manufacturing Methamphetamine are required to register each year. ABC Enforcement is also included in state law that requires cooperative efforts with the Alabama Substance Abuse Task Force and the Alabama Criminal Justice Information Center to assist in the operation of an Ephedrine sales database and to present training related to Ephedrine sales and Methamphetamine use. Investigates the illegal manufacture, sale, possession and use of illegal drugs in the state. Because ABC agents are in the areas where drug sales and use are prevalent, it is a natural association that they will identify and investigate these types of illegal activities. Federal funding under the Byrne Grant program from the U.S. Department of Justice and the Alabama Department of Economic and Community Affairs helps to cover the cost of drug investigations. On October 14, 2011 Governor Bentley signed Executive Order #24, which directed Agents of the Alcoholic Beverage Control Board to immediately take possession of any product or substance described in the order's content. Executive Order #24 is the product of the combined effort made by both Lt. Michael Reese and Lt. Jean Turner of the ABC Enforcement Division working alongside Alabama Health Officer, Dr. Don Williamson. In return, ABC Enforcement Agents seized 40,572 packets of synthetic marijuana, or "spice," from stores throughout the state of Alabama; a market value of over 3.9 million dollars. On April 30, 2012 Governor Bentley signed Act No. 2012-267, making "spice" a Schedule I controlled substance.
- Provides security for all ABC Stores, Warehouse and Central Office facilities. Currently Warehouse and Central Office security is conducted by 2 Facility Police Officers, supplemented by a private security company through state contract. The Store Security Unit provides installation, maintenance, monitoring and data retrieval for all ABC facilities through the use of alarms and digital video recording equipment. ABC Enforcement Agents also investigate criminal activity and violation of policy/procedures at ABC facilities. During normal daily activities and peak sales seasons, ABC Enforcement Agents provide security to ABC Stores to help with crowd control and bank deposits.
- When called upon, ABC Enforcement Agents provide Executive Protection Services to state officials and visiting dignitaries.
- ABC Enforcement is a first-line response force for the Alabama Emergency Management Agency (EMA) in times of natural disaster or terrorist attack. While the first priority is to protect state property and ABC facilities, Agents are assigned to assist other state and local law enforcement agencies to maintain public safety as needed. ABC Agents stand ready to assist other law enforcement agencies when assistance is needed. On Wednesday, April 27, 2011, fatal

thunderstorms, severe winds and tornados struck Alabama, killing dozens of people. 100 injuries throughout the city of Tuscaloosa were reported on top of the hundreds of homes and businesses that were either damaged or destroyed by the storm. Governor Robert Bentley activated the EMA center by declaring a state of emergency. ABC Board administrator, Mac Gipson, and Director of Enforcement, Chief Jeff Rogers, dispatched enforcement agents to Elmore, Jefferson and Tuscaloosa counties to assist local law enforcement agencies for security, search and rescue efforts; by Friday, April 29, 2011 a total of 116 ABC Agents were dedicated to assist with these efforts. ABC Agents also escorted Diageo representatives through the damaged areas with a tractor trailer filled with much needed bottled water. Our agents were committed to these responsibilities until the remaining three agents returned to regular duty on May 15, 2011.

- Following an Act passed by the Alabama legislature in 1990, the Responsible Vendor Program (RVP) was implemented by the Alabama ABC Board in October of the same year. This voluntary program requires the training of all employees involved in the management, sale or service of alcoholic beverages. An average of 1,000 employees is trained each month throughout the State of Alabama. Training includes Alabama law regarding the sale or service of alcohol, practical techniques for determining if the customer is of legal age, civil and criminal penalties and techniques for reducing the risk inherent in the sale/service of alcohol. Licensees who voluntarily join the program are required to establish policies ensuring legal and responsible sales and service and to train employees in these policies. RVP has 5 Compliance Specialists working under this program for the purpose of verifying both the compliance of the applicant and ongoing compliance of the certified vendor.
- The Enforcement Division also operates a toll-free hotline (1-800-327-7341) to take complaints and gather information related to criminal activity.

**Activities for the division during this fiscal year include:**

**Criminal Cases**

Alcohol	1,838
Tobacco	440
Drug	644
Other	637
Stores	157

**Administrative Cases**

Alcohol	2,549
Tobacco	464

**Inspections**

Alcohol	14,315
Tobacco	12,478

**Minor Compliance Checks**

Alcohol	4,564 (418 Sales – 9.16% Non-Compliance)
Tobacco	3,587 (250 Sales – 6.96% Non-Compliance)

**Applications Processed**

Alcohol	2,613
Tobacco	1,193

**Store Security Checks** 9,582

**Assists**

Alcohol	19,801
Tobacco	10,288
Drug	3,437
Other	2,999
Stores	149

**Complaints Filed** 695

**Complaints Closed** 381

**Evidence Seizures**

Alcohol	\$ 84,428
Tobacco	\$ 2,429
Drug	\$ 338,495

\*Estimated Street Value of Evidence Seized

**Moonshine Still Investigations**

Stills Seized	20
Gallons of Mash Seized	322
Gallons of Moonshine Whiskey Seized	16,762

Responsible Vendor Program	
Certifications	3,391
Attendees for Education Presentations on Alcohol/Tobacco	2,621
State License Activity	
Alcoholic Beverage Licenses Issued	12,273
Tobacco Permits Issued	6,954
RVP Certifications	2,187
Ephedrine Registrations	4,237



*Chief Jeff Rogers is joined by (L to R) 24<sup>th</sup> Circuit District Attorney Chris McCool, State Health Officer Dr. Don Williamson, and Governor Robert Bentley to announce a crackdown on synthetic marijuana (Spice).*

## Administration

**Accounting** – Processes receipt of all revenue for the ABC Board coming from alcohol sales, excise taxes, sales taxes, license fees and penalties, grant funding, tobacco settlement funding through the Children’s First Trust Fund, and property seizures related to criminal enterprises. After operating expenses are paid, within the guidelines of legislative spending approval, all remaining profits and all taxes are distributed as required by law to cities, counties, state agencies, and the state general fund. Accounting is also responsible for all budget operations, grants, financial reports, mail room operation, equipment inventories, and property management for the board.

**Administrative** – Provides services to the Administrator and Assistant Administrator for daily operations. This includes preparation and documentation for Board meetings, public relations, real estate management, legislative liaison, and legal counsel.

**Auditing** – The Audit Division of the ABC Board audits the records of all beer and wine wholesalers, and ABC Stores, conducts physical inventories of the wholesalers, ABC Warehouse and ABC Stores, and performs internal audit functions for the Board. This Division receives monthly reports from all licensed beer and table wine wholesalers and invoices from manufacturers of products sold to Alabama wholesalers. A comparison is made to ensure that all shipments of beer and table wine are reported, and that tax computations are complete and accurate. Detailed on-site audits of the wholesaler’s records are conducted by the audit staff in order to ensure that appropriate taxes are paid and the operations of the licensee are conducted in accordance with Title 28, *Code of Alabama (1975)* and the Alabama ABC Board Rules and Regulations. Reports are completed and sent to the Administrator and the Enforcement Division for any corrective action deemed necessary.

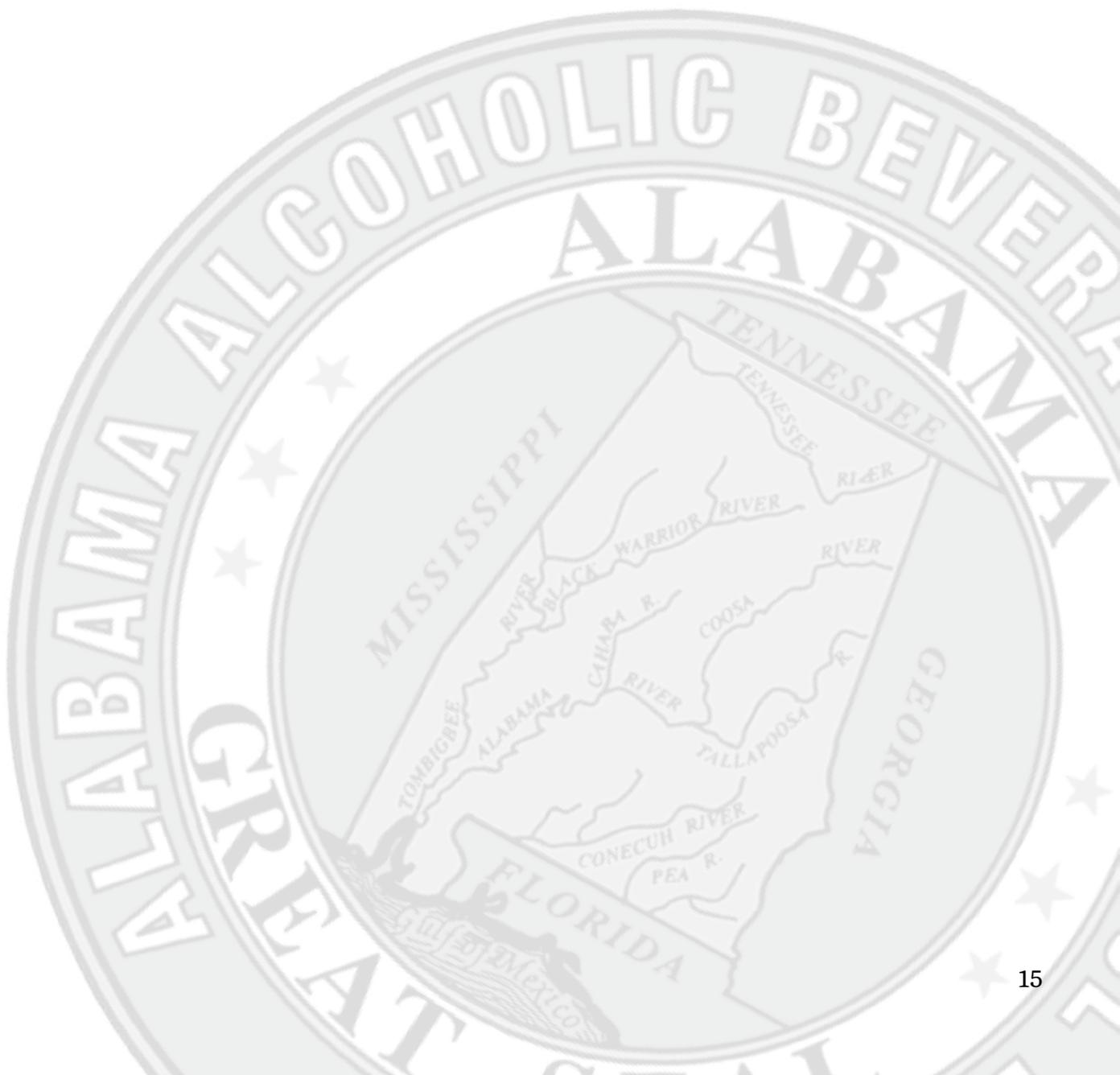
The Audit Division conducts physical inventories of the ABC Warehouse, making a physical count of all products and reconciling the count with the perpetual inventory. Internal audit procedures ensure adequate controls of fiscal procedures, compliance with state laws and Board regulations, and management of the agency’s assets. ABC Board financial statements are reviewed and tested for continuity and accuracy. These procedures safeguard the taxpayer’s interest.

The auditors conduct audits of ABC Retail and Wholesale Stores during the fiscal year. These audits include a physical inventory of all merchandise and comparison of the results with store’s perpetual inventory. During these audits, the daily receipts, petty cash fund, change fund and equipment assigned to the store are checked for accuracy and compliance.

**Information Technology (IT)** – Is responsible for planning, implementing, and maintaining all communications and data systems for the ABC Board. Cash registers, credit card processing, electronic inventory, databases, software systems, data connections, computers, phone systems, data and technology security, and wiring all fall under the responsibilities of IT. This requires 24 hour service, upgrades, and liaison with other state agencies, software manufacturers, hardware providers, and contractors in the technology arena.

**Personnel** – Is responsible for the control of hiring, service, and separation of all employees of the ABC Board. This includes employee file maintenance, benefits maintenance, illness/injury monitoring, complaint management, payroll management, training & information, and

disciplinary procedures. ABC Personnel monitors compliance with and updates related to ABC Policies, State Personnel Board Rules, Merit System laws, and federal regulations related to employment procedures. ABC Personnel provides service to a large employee staff in many classifications related to stores operations, law enforcement, clerical, and executive management.



## 5 -Year Distribution of ABC Board Net Revenues Unaudited

	<b>FY 2010-2011</b>	<b>FY 2009-2010</b>	<b>FY 2008-2009</b>
<b>General Fund</b>	\$ 68,895,650.38	\$ 64,330,996.66	\$ 63,228,410.32
<b>Department of Human Resources</b>	\$ 47,875,336.38	\$ 48,208,700.48	\$ 48,506,163.59
<b>Department of Mental Health</b>	\$ 31,488,093.25	\$ 32,299,031.80	\$ 32,529,225.12
<b>Education Trust Fund</b>	\$ 22,715,333.50	\$ 22,006,574.50	\$ 22,839,886.45
<b>Department of Revenue</b>	\$ 13,686,587.68	\$ 13,610,186.94	\$ 13,390,223.55
<b>Cities and Counties</b>	\$ 15,741,648.50	\$ 10,159,507.11	\$ 8,528,446.46
<b>Total Resources Generated</b>	\$ 200,402,649.69	\$ 190,614,997.49	\$ 189,022,355.49

<b>PROFITS DISTRIBUTION</b>	<b>FY 2010-2011</b>	<b>FY 2009-2010</b>	<b>FY 2008-2009</b>
<b>50% General Fund</b>	\$ 1,000,000.00	\$ 1,000,000.00	\$ 151,149.38
<b>19% Dept. of Human Resources</b>	\$ 380,000.00	\$ 380,000.00	\$ 57,436.76
<b>10% Wet Counties</b>	\$ 200,000.00	\$ 200,000.00	\$ 30,229.88
<b>1% Wet Counties</b>	\$ 20,000.00	\$ 20,000.00	\$ 3,022.99
<b>20% Cities</b>	\$ 400,000.00	\$ 400,000.00	\$ 60,459.74
<b>Wet Municipalities</b>	\$ 200,000.00	\$ 200,000.00	\$ -
<b>85% General Fund</b>	\$ 5,749,561.61	\$ 1,132,716.25	\$ -
<b>6.25% Wet Counties</b>	\$ 253,657.13	\$ 83,287.96	\$ -
<b>3.75% Dept. of Human Resources</b>	\$ 253,657.13	\$ 49,972.78	\$ -
<b>3.75% Wet Counties</b>	\$ 84,552.38	\$ 49,972.78	\$ -
<b>1.25% Cities</b>	\$ 422,761.88	\$ 16,657.59	\$ -
<b>TOTAL</b>	\$ 8,964,190.13	\$ 3,532,607.36	\$ 3 02,298.75

## 5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2007-2008	FY 2006-2007
<b>General Fund</b>	\$ 65,146,636.81	\$ 62,425,713.15
<b>Department of Human Resources</b>	\$ 47,036,191.79	\$ 45,044,062.71
<b>Department of Mental Health</b>	\$ 30,906,792.97	\$ 29,252,668.73
<b>Education Trust Fund</b>	\$ 22,662,115.47	\$ 22,471,076.85
<b>Department of Revenue</b>	\$ 12,870,833.26	\$ 12,192,476.86
<b>Cities and Counties</b>	\$ 9,513,024.77	\$ 9,385,919.41
<b>Total Resources Generated</b>	\$ 188,135,595.07	\$ 180,771,917.71

### PROFITS DISTRIBUTION

	FY 2007-2008	FY 2006-2007
<b>50% General Fund</b>	\$ 1,000,000.00	\$ 1,000,000.00
<b>19% Dept. of Human Resources</b>	\$ 380,000.00	\$ 380,000.00
<b>10% Wet Counties</b>	\$ 200,000.00	\$ 200,000.00
<b>1% Wet Counties</b>	\$ 20,000.00	\$ 20,000.00
<b>20% Cities</b>	\$ 400,000.00	\$ 400,000.00
<b>Wet Municipalities</b>	\$ 200,000.00	\$ 200,000.00
<b>85% General Fund</b>	\$ 3,109,215.02	\$ 2,937,558.03
<b>6.25% Wet Counties</b>	\$ 228,618.75	\$ 215,996.92
<b>3.75% Dept. of Human Resources</b>	\$ 137,171.25	\$ 129,598.15
<b>3.75% Wet Counties</b>	\$ 137,171.25	\$ 129,598.15
<b>1.25% Cities</b>	\$ 45,723.75	\$ 43,199.38
<b>TOTAL</b>	\$ 5,857,900.02	\$ 5,655,950.63

## Statement of Operations Unaudited

Revenues:	FY 2010-2011	FY 2009-2010	FY 2008-2009
Retail Sales	251,733,699.19	240,183,586.46	236,269,462.15
Wholesale Sales	131,019,737.39	124,779,195.22	128,036,666.33
Military Sales	3,884,848.76	4,131,351.11	4,387,708.62
<b>Total Sales</b>	<b>386,638,285.34</b>	<b>369,094,132.79</b>	<b>368,693,837.10</b>
<b>Embedded Taxes - Title 28</b>	<b>105,629,771.82</b>	<b>103,450,345.21</b>	<b>103,251,537.12</b>
Sales Taxes	13,681,787.68	13,610,186.94	13,390,223.55
County Taxes	153,717.58	0.00	0.00
Fortified Wine Taxes	221,838.83	0.00	0.00
<b>Net Sales</b>	<b>266,951,169.43</b>	<b>252,033,600.64</b>	<b>252,052,076.43</b>
<b>Cost of Goods Sold</b>	<b>188,027,828.55</b>	<b>184,429,915.53</b>	<b>185,275,063.43</b>
<b>Gross Margin</b>	<b>78,923,340.88</b>	<b>67,603,685.11</b>	<b>66,777,013.00</b>
<b>5% Markup to General Fund</b>	<b>9,259,098.21</b>	<b>9,075,269.25</b>	<b>9,082,387.50</b>
<b>Total Operating Revenues</b>	<b>69,664,242.67</b>	<b>58,528,415.86</b>	<b>57,694,625.50</b>
<b>Other Revenues:</b>			
Private Table Wine Liter Taxes	10,888,909.41	10,492,104.44	9,908,346.44
Publication & Statistics Sales	3,600.00	3,600.00	3,600.00
Salvaged Equipment	14,123.96	9,416.21	29,219.45
Salvages other than Equipment	74,376.31	69,835.76	54,078.07
Public Service & Import Income	54,643.01	43,161.55	33,966.35
Miscellaneous Income	226,615.06	82,240.79	43,680.12
Prior FY Accrual Adjustment	-2,238,987.11	5,832,756.54	113,720.98
Responsible Vendor Fees	86,310.00	105,315.00	137,225.00
Bailment Fees	1,354,260.36	1,343,012.30	1,340,322.42
Grant Income	452,983.24	504,518.85	248,771.98
<b>Total Other Revenues</b>	<b>10,916,834.24</b>	<b>18,485,961.44</b>	<b>11,912,930.81</b>
<b>Total Available Revenues</b>	<b>80,581,076.91</b>	<b>77,014,377.30</b>	<b>69,607,556.31</b>
<b>Expenditures:</b>			
Disposal of Equipment	35,015.06	139,291.74	131,250.81
Store Expenses	46,578,162.15	47,311,430.38	45,304,595.72
Warehouse Expenses	3,017,918.08	3,125,065.76	3,113,808.24
Administrative Expenses	6,482,826.63	6,508,464.46	6,059,565.79
Enforcement Expenses	15,502,964.86	16,397,517.60	14,696,037.00
Store Modernization & Equipment			
<b>Total Expenditures</b>	<b>71,616,886.78</b>	<b>73,481,769.94</b>	<b>69,305,257.56</b>
<b>Net Revenues for Distribution</b>	<b>8,964,190.13</b>	<b>3,532,607.36</b>	<b>302,298.75</b>

## Statement of Operations Unaudited

Revenues:	FY 2007-2008	FY 2006-2007
Retail Sales	\$ 227,265,439.50	\$ 215,292,090.44
Wholesale Sales	\$ 128,265,458.07	\$ 121,526,657.74
Military Sales	\$ 4,241,781.73	\$ 4,161,516.09
<b>Total Sales</b>	<b>\$ 359,772,679.30</b>	<b>\$ 341,016,264.27</b>
<b>Embedded Taxes - Title 28</b>	<b>\$ 98,100,777.58</b>	<b>\$ 92,990,336.32</b>
Sales Taxes	\$ 12,870,833.26	\$ 12,192,476.86
County Taxes	\$ -	\$ -
Fortified Wine Taxes	\$ -	\$ -
<b>Net Sales</b>	<b>\$ 248,801,068.46</b>	<b>\$ 235,833,451.09</b>
<b>Cost of Goods Sold</b>	<b>\$ 179,985,771.82</b>	<b>\$ 171,566,390.89</b>
<b>Gross Margin</b>	<b>\$ 68,815,296.64</b>	<b>\$ 64,267,060.20</b>
<b>5% Markup to General Fund</b>	<b>\$ 8,878,494.55</b>	<b>\$ 8,418,978.56</b>
<b>Total Operating Revenues</b>	<b>\$ 59,936,802.09</b>	<b>\$ 55,848,081.64</b>
<b>Other Revenues:</b>		
Private Table Wine Liter Taxes	\$ 9,835,884.05	\$ 9,781,228.71
Publication & Statistics Sales	\$ 3,300.00	\$ 3,780.00
Salvaged Equipment	\$ 26,854.91	\$ 63,825.09
Salvages other than Equipment	\$ 76,194.94	\$ 35,636.83
Public Service & Import Income	\$ 10,654.03	\$ 43,236.57
Miscellaneous Income	\$ 818.65	\$ 507,751.09
Prior FY Accrual Adjustment		\$ 1,204,265.76
Responsible Vendor Fees	\$ 316,381.97	\$ 368,492.05
Bailment Fees	\$ 110,870.00	\$ 108,920.00
Grant Income	\$ 1,504,579.34	\$ 1,450,747.70
<b>Total Other Revenues</b>	<b>\$ 11,885,537.89</b>	<b>\$ 13,567,883.80</b>
<b>Total Available Revenues</b>	<b>\$ 71,822,339.98</b>	<b>\$ 69,415,965.44</b>
<b>Expenditures:</b>		
Disposal of Equipment	\$ 197,277.43	\$ 144,237.95
Store Expenses	\$ 42,948,528.17	\$ 38,223,908.85
Warehouse Expenses	\$ 3,116,952.03	\$ 3,134,481.02
Administrative Expenses	\$ 6,356,883.66	\$ 6,380,858.87
Enforcement Expenses	\$ 13,344,798.67	\$ 10,938,431.75
Store Modernization & Equipment		\$ 4,938,096.37
<b>Total Expenditures</b>	<b>\$ 65,964,439.96</b>	<b>\$ 63,760,014.81</b>
<b>Net Revenues for Distribution</b>	<b>\$ 5,857,900.02</b>	<b>\$ 5,655,950.63</b>

## License Fees, Filing Fees, Transfer Fees & Penalties Generated

	<b>Amount</b>
<b>License Fees Transferred to General Fund</b>	<b>Distributed</b>
Lounge Retail Liquor - Class I	\$ 196,800.00
Restaurant Retail Liquor	\$ 563,700.00
Club Liquor - Class I	\$ 42,900.00
Club Liquor - Class II	\$ 163,500.00
Liquor Wholesale	\$ 2,000.00
Retail Common Carrier	\$ 1,500.00
Manufacturer	\$ 53,000.00
Lounge Retail Liquor - Class II	\$ 140,700.00
Retail Table Wine	\$ 53,700.00
Retail Table Wine Off Premise	\$ 476,100.00
Wholesale Table Wine	\$ 11,550.00
Wholesale Table Wine & Beer	\$ 24,000.00
Brewpub	\$ 2,000.00
International Motor Speedway	\$ 300.00
Retail Beer	\$ 100,650.00
Retail Beer Off Premise	\$ 438,550.00
Wholesale Beer	\$ 9,350.00
Warehouse	\$ 400.00
Additional Warehouse	\$ 200.00
Special Events Retail	\$ 15,900.00
Special Retail 30 Days or less	\$ 2,800.00
Special Retail More than 30 days	\$ 68,500.00
Importer	\$ 91,000.00
<b>Total Distribution</b>	<b>\$ 2,459,100.00</b>
<b>Other License Related Fees Transferred to General Fund</b>	
Application Filing Fee	\$ 116,050.00
License Transfer Fee	\$ 32,600.00
Penalties	\$ 530,200.00
<b>Total Distribution</b>	<b>\$ 678,850.00</b>

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
<b>Autauga</b>	123,458.30	9,192.68	
Autaugaville		227.63	
Billingsley		37.68	
Prattville		14,149.07	147,065.36
<b>Baldwin</b>	123,458.30	18,147.29	
Bay Minette		3,299.95	
Daphne		7,878.57	
Elberta		391.94	
Fairhope		10,486.46	
Foley		8,397.57	
Gulf Shores		9,894.00	
Loxley		427.00	
Orange Beach		8,387.18	
Robertsdale		2,492.09	
Silverhill		184.72	
Spanish Fort		4,991.71	
Summerdale		225.54	198,662.32
<b>Barbour</b>	123,458.30	7,291.29	
Blue Springs		25.12	
Clayton		911.37	
Clio		366.04	
Eufaula		5,705.02	
Louisville		135.79	137,892.93
<b>Blount</b>	123,458.30		123,458.30
<b>Bullock</b>	123,458.30	6,131.20	
Midway		130.57	
Union Springs		967.92	130,687.99
<b>Butler</b>	123,458.30	6,834.77	
Georgiana		454.75	
Greenville		3,649.59	
McKenzie		138.68	134,536.09

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
<b>Calhoun</b>	123,458.30	13,680.77	
Anniston		7,038.70	
Hobson City		201.73	
Jacksonville		5,660.86	
Ohatchee		306.12	
Oxford		12,984.48	
Piedmont		1,470.70	
Weaver		794.87	165,596.53
<b>Chambers</b>	123,458.30	7,765.19	
Five Points		36.89	
Lafayette		1,200.50	
Lanett		1,692.31	
Valley		2,887.93	
Waverly		37.93	137,079.05
<b>Chilton</b>			
Clanton		2,551.00	2,551.00
<b>Choctaw</b>	123,458.30	6,337.71	
Butler		1,037.00	
Gilbertown		56.26	
Lisman		141.03	
Pennington		57.82	
Silas		118.26	
Toxey		35.84	131,242.22
<b>Clarke</b>			
Jackson		2,209.61	2,209.61
<b>Cleburne</b>	123,458.30	6,415.76	
Edwardsville		52.85	
Fruithurst		74.30	
Heflin		1,059.53	
Ranburne		168.30	131,229.04
<b>Coffee</b>			
Enterprise		8,303.42	8,303.42

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
<b>Colbert</b>	123,458.30	9,182.64	
Cherokee		274.20	
Leighton		190.74	
Littleville		264.52	
Muscle Shoals		16,554.23	
Sheffield		2,845.22	
Tuscumbia		2,203.83	154,973.68
<b>Conecuh</b>	123,458.30	6,293.47	
Castleberry		152.54	
Evergreen		2,681.17	
Repton		73.79	132,659.27
<b>Coosa</b>	123,458.30	6,175.03	
Goodwater		385.92	
Kellyton		56.77	
Rockford		124.80	130,200.82
<b>Covington</b>	123,458.30	8,014.14	
Andalusia		4,093.66	
Babbie		157.77	
Carolina		77.71	
Florala		518.05	
Gantt		58.08	
Heath		66.45	
Libertyville		30.61	
Lockhart		135.01	
Onycha		48.14	
Opp		2,326.79	
Red Level		127.42	
River Falls		137.63	
Sanford		63.06	139,312.82
<b>Crenshaw</b>	123,458.30	6,341.02	
Brantley		211.67	
Dozier		86.08	
Glenwood		48.92	
Luverne		1,384.71	

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
Petrey		15.17	
Rutledge		122.19	131,668.06
<b>Cullman</b>	123,458.30		
Cullman		3,452.86	126,911.16
<b>Dale</b>	123,458.30	8,889.73	
Ariton		199.90	
Clayhatchee		154.11	
Daleville		1,627.77	
Grimes		146.00	
Level Plains		545.53	
Midland City		613.29	
Napier Field		92.63	
Newton		395.34	
Ozark		5,378.39	
Pinckard		169.29	141,670.28
<b>Dallas</b>	123,458.30	8,438.75	
Orrville		53.37	
Selma		12,412.25	144,362.67
<b>Dekalb</b>	123,458.30		
Ft. Payne		3,088.89	126,547.19
<b>Elmore</b>	123,458.30	10,927.02	
Coosada		320.25	
Deatsville		301.94	
Eclectic		261.90	
Elmore		330.19	
Millbrook		6,382.73	
Tallassee		2,053.60	
Wetumpka		4,438.62	148,474.55
<b>Escambia</b>	123,458.30	8,052.99	
Atmore		3,483.27	
Brewton		1,783.41	
East Brewton		648.35	

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
Flomaton		376.77	
Pollard		35.84	
Riverview		48.14	137,887.07
<b>Etowah</b>	123,458.30	12,689.07	
Altoona		244.12	
Attalla		1,982.62	
Gadsden		15,098.27	
Glencoe		1,350.08	
Hokes Bluff		1,121.41	
Rainbow City		5,278.90	
Reece City		170.85	
Ridgeville		29.30	
Sardis City		1,120.14	
Southside		2,200.94	
Walnut Grove		182.63	164,926.63
<b>Geneva</b>			
Geneva		167.45	167.45
<b>Greene</b>	123,458.30	6,000.14	
Boligee		85.82	
Eutaw		1,204.62	
Forkland		169.80	130,918.68
<b>Hale</b>	123,458.30	6,471.04	
Akron		93.14	
Greensboro		1,399.80	
Moundville		635.01	
Newbern		48.67	132,105.96
<b>Henry</b>	123,458.30	6,579.17	
Abbeville		817.56	
Haleburg		26.94	
Headland		1,385.90	
Newville		141.03	132,408.90

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
<b>Houston</b>	123,458.30	12,486.90	
Ashford		562.01	
Avon		142.08	
Columbia		193.62	
Cottonwood		337.26	
Cowarts		489.53	
Dothan		31,214.53	
Gordon		86.87	
Kinsey		575.09	
Madrid		91.58	
Rehobeth		339.35	
Taylor		621.40	
Webb		374.15	170,972.67
<b>Jackson</b>			
Scottsboro		2,928.04	2,928.04
<b>Jefferson</b>	123,458.30	51,714.72	
Adamsville		2,430.40	
Bessemer		18,168.92	
Birmingham		116,099.51	
Brighton		770.54	
Brookside		356.62	
Cardiff		14.39	
Center Point		4,427.27	
Clay		2,540.03	
County Line		67.51	
Fairfield		6,695.59	
Fultondale		5,687.95	
Gardendale		3,635.01	
Graysville		566.46	
Homewood		9,922.32	
Hoover		32,950.65	
Hueytown		8,348.23	
Irondale		3,231.04	
Kimberly		709.32	
Lipscomb		578.23	
Maytown		100.73	

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
Midfield		1,403.71	
Morris		486.40	
Mountain Brook		8,974.06	
Mulga		218.74	
North Johns		37.93	
Pinson		1,874.15	
Pleasant Grove		2,645.21	
Sylvan Springs		403.45	
Tarrant City		2,485.55	
Trafford		169.02	
Trussville		5,215.34	
Vestavia Hills		12,914.53	
Warrior		830.98	
West Jefferson		88.43	430,221.24
<b>Lauderdale</b>	123,458.30		
Florence		3,809.65	127,267.95
<b>Lee</b>	123,458.30	15,200.77	
Auburn		30,825.13	
Loachapoka		47.09	
Opelika		8,805.67	178,336.96
<b>Limestone</b>			
Athens		4,772.42	4,772.42
<b>Lowndes</b>	123,458.30	6,158.21	
Benton		12.82	
Fort Deposit		351.65	
Hayneville		296.07	
Lowndesboro		30.09	
Mosses		269.23	
White Hall		224.50	130,800.87
<b>Macon</b>	123,458.30	6,870.19	
Franklin		38.98	
Notasulga		252.49	
Shorter		124.02	

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
Tuskegee		4,646.91	135,390.89
<b>Madison</b>	123,458.30	28,981.57	
Gurley		209.58	
Huntsville		82,263.82	
Madison		20,411.99	
New Hope		735.22	
Owens Cross Roads		397.96	
Triana		129.78	256,588.22
<b>Marengo</b>	123,458.30	6,840.39	
Dayton		13.61	
Demopolis		3,795.19	
Faunsdale		25.64	
Linden		650.46	
Myrtlewood		34.01	
Providence		58.35	
Sweet Water		67.51	
Thomaston		109.11	135,052.57
<b>Marshall</b>	123,458.30		
Albertville		1,451.50	
Guntersville		3,869.84	128,779.64
<b>Mobile</b>	123,458.30	34,566.74	
Bayou La Batre		669.28	
Chickasaw		4,176.85	
Citronelle		1,766.01	
Creola		503.93	
Dauphin Island		323.92	
Mobile		77,470.11	
Mount Vernon		524.56	
Prichard		7,675.97	
Saraland		5,781.11	
Satsuma		1,613.82	
Semmes		985.66	259,516.26
<b>Montgomery</b>	123,458.30	21,450.08	

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
Montgomery		98,575.04	
Pike Road		1,651.60	245,135.02
<b>Morgan</b>			
Decatur		13,428.56	13,428.56
<b>Perry</b>	123,458.30	6,108.56	
Marion		1,425.24	
Uniontown		537.44	131,529.54
<b>Pike</b>	123,458.30	7,672.92	
Banks		46.83	
Brundidge		543.17	
Goshen		69.60	
Troy		8,134.64	139,925.46
<b>Russell</b>	123,458.30	9,078.80	
Huntsboro		144.69	
Phenix City		12,291.72	144,973.51
<b>Shelby</b>	123,458.30	19,148.13	
Alabaster		7,941.40	
Calera		3,729.85	
Chelsea		6,215.09	
Columbiana		1,331.26	
Harpersville		428.31	
Helena		5,521.71	
Indian Springs Village		618.27	
Montevallo		2,809.25	
Pelham		12,174.83	
Vincent		520.15	
Westover		333.59	
Wilsonville		478.03	
Wilton		179.75	184,887.92
<b>St. Clair</b>	123,458.30	11,227.87	
Argo		1,065.15	

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
Ashville		1,299.11	
Leeds		3,080.33	
Margaret		1,158.56	
Moody		5,107.52	
Odenville		938.00	
Pell City		7,557.10	
Ragland		428.83	
Riverside		577.71	
Springville		1,392.63	
Steele		272.89	157,564.00
<b>Sumter</b>	123,458.30	6,331.00	
Cuba		90.53	
Emelle		13.86	
Epes		50.23	
Gainesville		54.42	
Geiger		44.47	
Livingston		1,919.57	
York		1,139.04	133,101.42
<b>Talladega</b>	123,458.30	11,136.57	
Bon Air		30.35	
Childersburg		2,264.55	
Lincoln		2,079.55	
Munford		338.04	
Oak Grove		138.15	
Sylacauga		5,196.10	
Talladega		6,839.72	
Talladega Springs		43.43	
Waldo		74.05	151,598.81
<b>Tallapoosa</b>	123,458.30	8,284.21	
Alexander City		7,010.53	
Camp Hill		265.30	
Dadeville		1,809.93	
Daviston		55.99	
Goldville		14.39	
Jackson's Gap		216.64	

## Detailed Distribution to Cities and Counties FY 2011

<b>County/City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
New Site		202.25	141,317.54
<b>Tuscaloosa</b>	123,458.30	19,016.23	
Brookwood		478.28	
Coaling		433.54	
Coker		256.15	
Lake View		508.37	
Northport		10,015.83	
Tuscaloosa		55,977.49	
Vance		400.06	210,544.25
<b>Walker</b>			
Jasper		7,189.30	7,189.30
<b>Wilcox</b>	123,458.30	6,184.22	
Camden		1,728.62	
Oak Hill		6.80	
Pine Apple		34.54	
Pine Hill		255.11	131,667.59
<b>Grand Total</b>	<b>5,679,081.80</b>	<b>1,600,117.90</b>	<b>7,279,199.70</b>

### Beer Tax Collected and Distributed to Other State Agencies:

	<b>Amount Distributed</b>
General Fund	\$ 18,539,747.70
Department of Human Resources	\$ 11,406,964.60
Education Trust Fund	\$ 22,813,928.77
<b>Grand Total</b>	<b>\$ 52,760,641.07</b>

**Local Beer and Wine Taxes Collected and Distributed:**

<b>City/ County</b>	<b>Amount Distributed</b>
Brundidge	\$ 44,043.36
Selma	\$ 342,804.74
Troy	\$ 291,642.28
Cleburne County	\$ 74,259.20
Montgomery County	\$ 203,617.68
Pike County	\$ 81,899.61
<b>Grand Total</b>	<b>\$ 1,038,266.87</b>

**TVA In-Lieu-of Supplemental Payments to Non-Served Dry Counties:  
(As Required by Act 2010-135)**

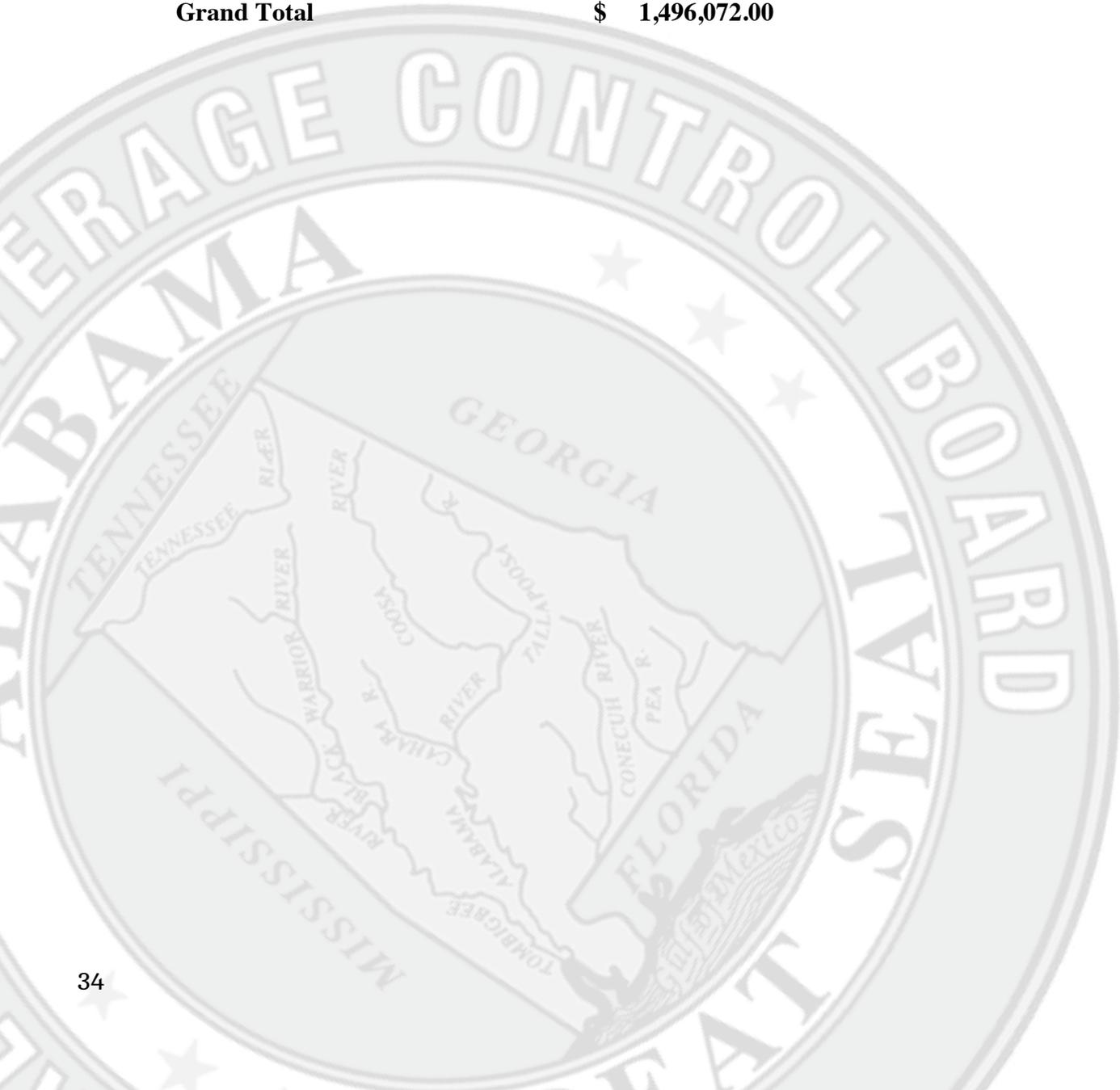
<b>County</b>	<b>Amount Distributed</b>
Bibb County	\$ 334,893.71
Blount County	\$ 380,932.21
Chilton County	\$ 384,195.06
Clarke County	\$ 413,792.14
Clay County	\$ 318,729.38
Coffee County	\$ 500,284.65
Fayette County	\$ 339,733.21
Geneva County	\$ 398,315.07
Lamar County	\$ 336,782.20
Marion County	\$ 401,797.43
Monroe County	\$ 364,334.82
Pickens County	\$ 369,122.26
Randolph County	\$ 353,414.23
Walker County	\$ 562,602.98
Washington County	\$ 316,096.01
	<b>\$ 5,775,025.36</b>

## County License Fees Collected and Distributed

County Name	Amount Distributed
Autauga	\$ 4,295.00
Baldwin	\$ 157,086.00
Barbour	\$ 10,725.00
Bullock	\$ 4,825.00
Butler	\$ 10,375.00
Calhoun	\$ 58,550.00
Chambers	\$ 10,425.00
Choctaw	\$ 8,050.00
Cleburne	\$ 4,250.00
Colbert	\$ 16,575.00
Conecuh	\$ 6,825.00
Coosa	\$ 3,375.00
Covington	\$ 8,825.00
Crenshaw	\$ 4,200.00
Dale	\$ 8,250.00
Dallas	\$ 17,350.00
Elmore	\$ 27,125.00
Escambia	\$ 11,275.00
Etowah	\$ 74,200.00
Greene	\$ 3,741.00
Hale	\$ 4,500.00
Henry	\$ 1,550.00
Houston	\$ 59,725.00
Jefferson	\$ 207,325.00
Lee	\$ 39,225.00
Lowndes	\$ 5,225.00
Macon	\$ 6,850.00
Madison	\$ 126,425.00
Marengo	\$ 6,050.00
Mobile	\$ 187,000.00
Montgomery	\$ 102,775.00
Perry	\$ 3,300.00

# County License Fees Collected and Distributed

County Name	Amount Distributed
Pike	\$ 13,750.00
Russell	\$ 13,350.00
Shelby	\$ 133,375.00
St Clair	\$ 24,025.00
Sumter	\$ 5,175.00
Talladega	\$ 46,250.00
Tallapoosa	\$ 14,625.00
Tuscaloosa	\$ 36,600.00
Wilcox	<u>\$ 8,650.00</u>
<b>Grand Total</b>	<b>\$ 1,496,072.00</b>



## State License Activity

### Liquor

Lounge Class I	570
Lounge Class II	457
Restaurant	1,674
Club Class I	134
Club Class II	207
Special Events Retail	137
Special Retail (30 days or less)	37
Special Retail (More than 30 days)	241
Retail Common Carrier	9
<b>Total Liquor</b>	<b>3,466</b>

### Beer

Retail Beer (On-Premises)	593
Retail Beer (Off-Premises)	4,286
<b>Total Beer</b>	<b>4,879</b>

### Wine

Retail Table Wine (On-Premises)	304
Retail Table Wine (Off-Premises)	3,293
<b>Total Table Wine</b>	<b>3,597</b>

### Other Licenses

Liquor Wholesale	3
Wholesale Beer Only	9
Wholesale Table Wine Only	14
Wholesale Table Wine & Beer Combined	29
Warehouse License	2
Additional Warehouse Wine, Beer, or Both	1
Manufacturer	98
Importer	162
International Motor Speedway	1
Non-Profit Tax Exempt	12
<b>Total Other</b>	<b>331</b>

### Total All

12,273

### RVP Certifications

2,187

### Ephedrine Registrations

4,237

## Annual Tobacco Report

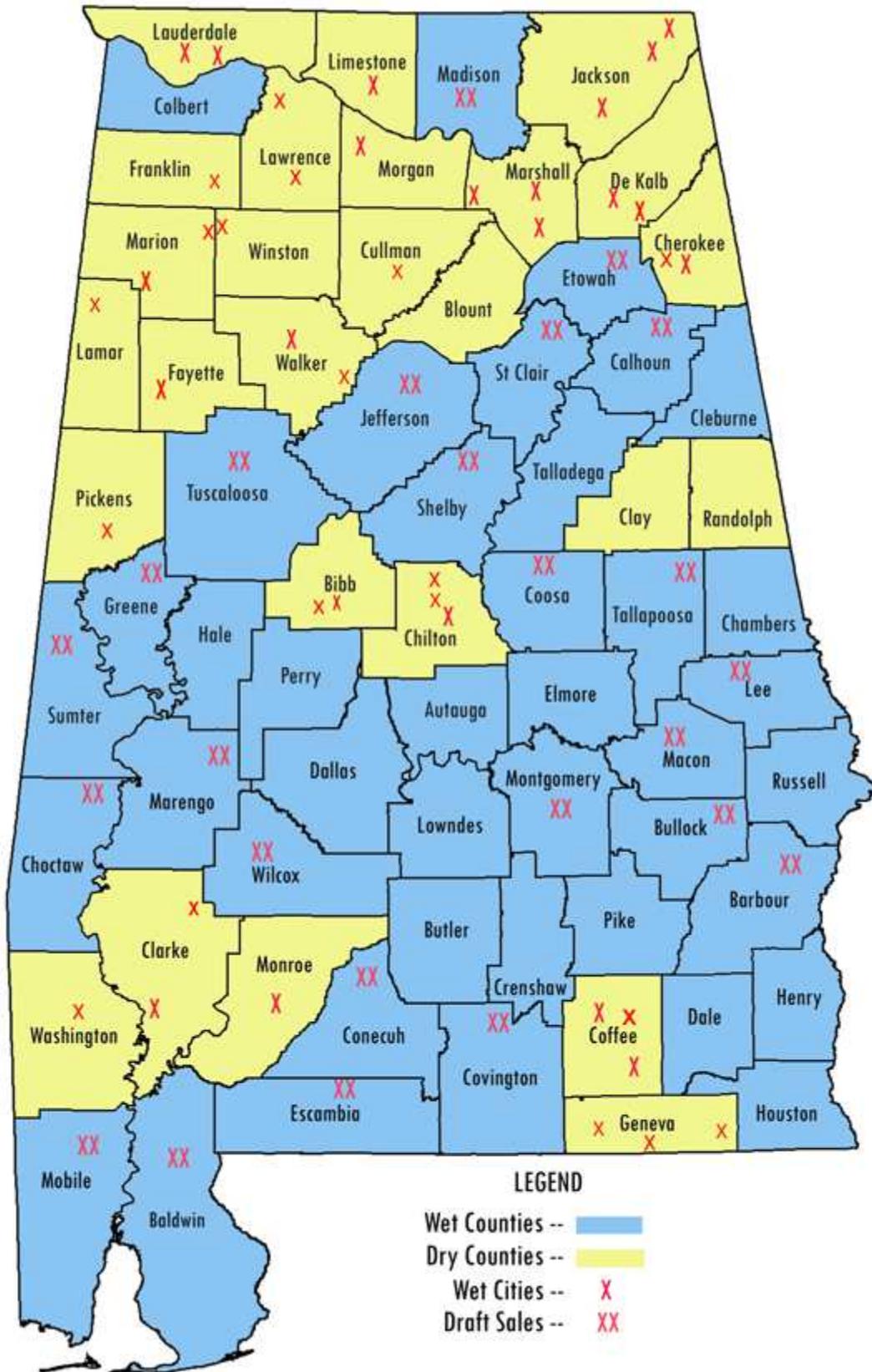
### **Tobacco Permits Issued by Retail Outlet Type**

Convenience Store	3,820
Supermarket	535
Drug Store/Pharmacy	350
Restaurant	612
Liquor Package	395
Department / Discount Store	205
Liquor Lounge/Club	611
Industry	1
Canteen / Snack Bar	33
Tobacco Store	138
Hotel /Motel	53
Other	201
<b>Total</b>	<b>6,954</b>

### **Tobacco Administrative Cases Filed** 440

### **Tobacco Compliance Checks**

	Total Checks Completed	Minor Sales Cases	Non- Compliance Rate
Convenience store	2,882	207	7.18%
Grocery/ Supermarket	225	14	6.22%
Drug Store	181	11	5.52%
Restaurant	9	0	0%
Liquor Package	99	3	3.03%
Department Discount	70	5	7.1%
Liquor Lounge Club	11	0	0%
Industry	1	0	0%
Canteen	1	0	0%
Tobacco Store	76	10	13.16%
Hotel Motel	4	0	0%
Other	35	0	0%
<b>Total</b>	<b>3,594</b>	<b>250</b>	<b>6.96%</b>



Wet/Dry County Map

## Special Notes about Counties

Autauga Co.	Allows Sunday Sales -City of Prattville - On-Premises
Baldwin Co.	Specific Cities allows Sunday Sales
Barbour Co.	Wet- Draft Beer
Bibb Co.	Wet City in Dry County – Brent (5-2010), Centerville (6-2010)
Chambers Co.	Allows Draft Beer
Cherokee Co.	Wet City in Dry County - Cedar Bluff (5-20-05), Centre (11-2010) (Leesburg 11-11)
Chilton Co.	Wet City in Dry County - Clanton (9-28-87), Jemison (1-2010) Thornsby (2-2011)
Clarke Co.	Wet City in Dry County – Thomasville (8-2007), Jackson (5-2005) Grove Hill (12-2009)
Coffee Co.	Wet City in Dry County - Elba & Enterprise (11-6-84), New Brockton (6- 2010)
Colbert Co.	Sunday Sales-City of Sheffield after 12 noon Restaurants and Motels only (9-07)
Colbert Co.	City of Sheffield (6-09), Littleville (6-09), Muscle Shoals (6-09), and Tuscumbia (6-09) sell draft beer
Cullman Co.	Wet City in Dry County-City of Cullman (11-2010)
Dale Co.	No on premise liquor license outside of any city limits, Draft only in City of Newton
Dekalb Co.	Wet City in Dry County - Ft.Payne (4-2005), Collinsville (6-2010)
Fayette Co.	Wet City in Dry County – City of Fayette (6-10)
Franklin Co.	Wet City in Dry County –Russellville (11-2010)
Geneva Co.	Wet City in a Dry County-City of Geneva (5-25-10), Samson & Slocomb (11-2010)
Greene Co.	Allows Sunday Sales at dog track only
Houston Co.	Allows Sunday Sales for On-Premise Consumption after 1 P.M.
Jackson Co.	Wet City in Dry County - Bridgeport & Scottsboro & Stevenson
Jefferson Co.	Allows Sunday Sales County-wide, all types
Lamar Co.	Wet City in Dry County – Sulligent (11-2010)
Lauderdale Co.	Wet City in Dry County - Florence and Sunday Sales on Premises (7-10- 84)
Lauderdale Co.	City of Florence sells draft beer (6-07)
Lauderdale Co.	Wet City in Dry County-Town of St. Florian (8-26-08)
Lawrence Co.	Wet City in Dry County – Moulton & Town Creek (6-2010)
Lee Co.	Allows Sunday Sales: County wide, all types,
Limestone Co.	Wet City in Dry County - Athens (9-10-03)
Lowndes Co.	Allows Sunday Sales - All Types (6-6-06)
Macon Co.	Allows Sunday Sales - All Types
Madison Co.	Allows Sunday Sales - All Types
Marion Co.	Wet City in Dry County – Haleyville (6-2010), Guin (7-2010)
Marshall Co.	Wet City in Dry County - Albertville (6-1-04), Guntersville (1984), Arab (11-08)
Mobile Co.	Allows Sunday Sales - All Types
Monroe Co.	Wet City in Dry County - Monroeville (6-7-05)
Monroe Co.	City of Monroeville sells draft beer
Montgomery Co.	Allows Sunday Sales - All Types

Morgan Co.	Wet City in Dry County - Decatur (1984)
Morgan Co.	City of Decatur sells draft beer and allows Sunday Sales
Perry Co.	Allows Sunday Sales- No Municipalities - All Types
Pickens Co.	Wet City in Dry County- Aliceville (6-2010)
Russell Co.	Allows Sunday Sales - Phoenix City- All Types & No license issued within 500 ft of church in the county except the city of Hurtsboro
Russell Co.	Draft Beer in City limits of Phoenix City (6-16-03)
Tallapoosa Co	Allows Sunday sales (Camp Hill only)
Tuscaloosa Co.	The city of Tuscaloosa & Northport allow Sunday sales
Walker Co.	Wet City in Dry County – Jasper
Walker Co.	Wet City in Dry County - Carbon Hill (12-10-09) & Dora (6-7-11)
Washington Co.	Wet City in Dry County – Chatom (6-2010)
Wilcox Co.	Allow Sunday Sales - County Wide - Off-Premise
Winston Co.	Wet City in Dry County – Haleyville (6-2010)
Walker Co.	Wet City in a Dry County- Dora- (6- 2011)

**LICENSE CODES:**

- 010-LOUNGE RETAIL LIQUOR (CLASS I)
- 011-LOUNGE RETAIL LIQUOR (CLASS II)
- 020-RESTAURANT RETAIL LIQUOR
- 040-RETAIL BEER (ON & OFF)
- 050-RETAIL BEER (OFF PREMISES)
- 060-RETAIL TABLE WINE (ON & OFF)
- 070-RETAIL TABLE WINE (OFF PREMISES)
- 031-CLUB LIQUOR (CLASS I/NON PROFIT)
- 032-CLUB LIQUOR (CLASS II/PROFIT)
- 140-SPECIAL EVENTS
- 150-SPECIAL RETAIL (LESS THAN 30 DAYS)
- 160-SPECIAL RETAIL (30 DAYS OR MORE)
- 170-RETAIL COMMON CARRIER
- 200-MANUFACTURER
- 210-IMPORTER
- 220-BREW PUB
- 230-INTERNATIONAL MOTOR SPEEDWAY

**COUNTIES THAT ALLOW SALES OF:**

<b>32 OZ. CANS</b>	<b>32 OZ. CONTAINERS</b>
Choctaw	Barbour
Conecuh	Coosa
Hale	Macon
Green	Russell
Marengo	
Sumter	
 <b>24 OZ. CANS</b>	
Calhoun	
 <b>40 OZ. CONTAINERS</b>	
Perry	

