



Alabama Alcoholic Beverage Control Board

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Administrator

Robert W. "Bubba" Lee  
Board Chairman

William E. Thigpen  
Assistant Administrator

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Board Member

Michael Ingram, MD  
Board Member

April 1, 2016

To whom it may concern:

The State of Alabama Alcoholic Beverage Control Board (AABC) has undergone an analysis of its business processes and technical environment in anticipation of procurement of a new point of sale and enterprise resource planning system solution. Based on the information provided by this analysis, the AABC is issuing this request for proposal (RFP) to allow prospective vendors an opportunity to propose a solution that addresses AABC needs and requirements.

The RFP is available at this link: <http://abc.alabama.gov/rfp-poserp.aspx>. The RFP consists of the following:

- Request for Proposal (PDF document)
- Appendix A Functional and Technical Requirements (Microsoft Excel spreadsheet)
- Appendix B Cost Tabulation Table (Microsoft Excel spreadsheet)
- Appendix C Submission Checklist (PDF Document)
- Appendix D Current Server Inventory and Technical Details (PDF Document)
- Appendix E Certificate of Compliance (PDF Document)
- Appendix F Interfaces List (PDF Document)
- Appendix G Current Environment Report (PDF Document)
- Appendix H Procedures Manual (PDF Document)
- Appendix I Immigration Form (PDF Document)

If you are interested in responding to the RFP, please respond according to the instructions provided in Section 2 of the RFP document.

**IMPORTANT! ALL terms, conditions, and pricing on the submitted RFP will become part of the final contract. NO CHANGES WILL BE ALLOWED. Your bid is your final submission.**

Key dates of the RFP are as follows:

- RFP is posted: April 1, 2016
- Questions Due: April 13, 2016
- Answers Posted: April 20, 2016
- Proposals Due: May 2, 2016

Please direct any questions or inquiries about this RFP to me at [pam.dennis@abc.alabama.gov](mailto:pam.dennis@abc.alabama.gov). I am the sole point of contact for the RFP.

We look forward to your proposals. Thank you for your time and interest in the State of Alabama.

Sincerely,

*Pam Dennis*

Pam Dennis  
Assistant Information Technology Director